

Goals and Objectives with Purpose™

Overview

In this workshop, each participant will use an actual business scenario that needs specific, measurable, accountable, realistic, and timely goals developed that align with higher-level objectives. A series of individual and small group action-learning activities are used to help the participant become proficient establishing a deeper understanding of the relationship between goals and objectives with stakeholder roles, responsibilities, and prioritizing tasks to create win-win solutions. The tools and processes in this workshop help to define urgency, prioritize plans and translate business requirements into actions to ensure organizational goals are met or exceeded. At the close of the workshop, the participant will leave with a 100% completed plan that can be used in workplace to achieve defined objectives to meet measurable business results.

Learning Objectives

Upon the successful completion of the course the student will:

- Understand the value of action
- Develop specific, measurable, accountable, realistic, and timely goals
- Prioritize and align goals with higher-level objectives, tasks and deliverables
- Create a self-motivated environment for individuals to excel
- Determine stakeholder roles and responsibilities
- Create win-win solutions for flawless goal execution
- Develop a plan for action
- Create a feedback system to ensure action taken is delivering the needed results

Course Topics

Key topics covered within the course include:

- Cost of Unclear Goals & Objectives
- SMART Goals
- Objectives Alignment Pyramid
- Stakeholder Engagement
- Roles & Responsibilities (RASCI Model)
- Goal Prioritization and Alignment
- Executing Win-Win Solutions
- Defining Success Criteria
- Creating a Feedback and Measurement System