

# **Leading Teams with Purpose™**

## **Overview**

In this workshop, each participant will use an actual business scenario that needs a plan of action to effectively lead his or her own team or for a team in which they are involved. A series of individual and small group action-learning activities to help the participant become proficient in the 4 steps of analyzing, planning, applying and measuring the success of leading teams. Proven tools and approaches are provided and practiced for understanding managing vs. leading through motivational concepts and strategies to improve team performance and achieve organizational goals. Leaders will be able to situationally identify the current development stage of the team, leverage individual's talents and skills, build a solid group identity, and create strong alliances with other organizations. At the close of the workshop the participant will leave with a 100% completed plan that can be used in workplace to achieve defined objectives to meet measurable business results.

## **Learning Objectives**

Upon the successful completion of the course the student will:

- Distinguish between management and leadership practices
- Specify team development stages
- Discover an appropriate leadership style
- Understand behavioral preferences
- Provide advice and encouragement
- Apply the right tools for employee engagement
- Align employees and tasks
- Identify sources of conflict
- Define a measurement and follow-up process
- Build a team action plan for results

## **Course Topics**

Key topics covered within the course include:

- Behavioral Styles
- Cost of Limited Team Leadership
- Leadership to Build Strong Teams
- The Tuckman Model
- Management vs. Leadership
- Balancing Task and Relationship
- Leading and Managing Situationally
- FLOW
- Learning Organizations
- Defining Success Criteria
- Creating a Feedback and Measurement System